

# Principals of Founders advise Atchafalaya Measurement on Management Buyout

BIRMINGHAM, Ala. January 7, 2014 - The principals of Founders Investment Banking, LLC are pleased to announce the management buy-out of Atchafalaya Measurement Inc. (AMI), a full service gas and liquid measurement company, with an equity investment from KLH Capital. AMI's management gained a meaningful equity stake at closing and was exclusively advised by principals of Founders Investment Banking. The transaction closed on December 20, 2013 and was led by Duane P. Donner II and Joe H. Brady III of Founders' Oil & Gas Services Practice.

Atchafalaya Measurement, based in Scott, LA, is a multi-basin oil & gas services company providing customized measurement systems to onshore and offshore production operations in many of the fastest growing drilling regions in the United States. AMI has exhibited substantial growth, as its management team strategically targeted highgrowth regions of drilling activity and developed a reputation as a premier service provider in its industry. The transaction provides the management team with a value-added partnership committed to continued expansion and growth within the oil & gas services sector.

"We are excited about our partnership with KLH Capital in the continued development and growth at AMI," said Nick Trahan, general manager of Atchafalaya Measurement. "The Founders team did a great job finding the right partner and advising us through the process," adds Shane Daigle, operations manager of Atchafalaya Measurement.

"At KLH, this is exactly the sort of investment we look for, a scalable services business in a strong segment of the industry. We are really pleased to be part of this exciting opportunity," said James Darnell of KLH Capital.

"The Founders Oil & Gas team is pleased to have helped the management team execute the buyout and bring together this partnership. We look forward to seeing the future success of AMI. Nick and Shane are ambitious oilfield entrepreneurs and this transaction

For more information contact: **Duane Donner** 205.949.2043 <u>ddonner@foundersib.com</u>

#### our PROFESSIONALS

Duane P. Donner, II Zane P. Tarence J. Wesley Legg Joe H. Brady, III Frank M. Dixon, III John F. Ortstadt Patrick L. Bradley Bradley P. Johnson Blake A. Cummings Madison H. Davis Brandon D. Pilot

## our SERVICES

Selling a Company Buying a Company Obtaining Growth Capital MarketReady Assessment Recapitalizing My Business Founders' Experience Contacting Founders

## CONNECT WITH US

provides them with the resources and the opportunity to meaningfully participate in AMI's rapid growth," said Duane Donner, managing director at Founders Investment Banking.



#### About Founders Investment Banking, LLC

Founders Investment Banking is a merger and acquisition advisory firm based in Birmingham, Alabama. Its team's proven expertise and process-based solutions help companies and business owners access capital and prepare for and execute liquidity events to achieve specific financial goals. The firm's practice areas include a *General Transaction Practice*, which serves clients from various industries located in the Deep South, an <u>Oil and Gas Practice</u> focused on the U.S. oilfield services sector, and an*Internet & Digital Media Practice* that serves clients operating nationwide in the internet and digital media sector. For more information, visit www.foundersib.com. In order to assist Founders Investment Banking with securities related transactions, including this transaction, its Principals are registered investment banking agents of M&A Securities Group, Inc., member FINRA/SiPC. M&A Securities and Founders are not affiliated entities. The testimonial presented herein does not guarantee future performance or success.

#### About Atchafalaya Measurement, Inc.

Atchafalaya Measurement is a full services gas and liquid measurement company servicing multiple basins both onshore and offshore in the U.S. Founded in 1982, Atchafalaya Measurement delivers customized measurement systems to oil and gas exploration and production companies, and prides itself on a commitment to high-quality customer service.

## About KLH Capital, L.P.

KLH Capital is a fully capitalized SBIC-licensed private equity firm which currently manages \$165 million in capital across two funds. In its nearly 30-year business tenure, the firm has successfully completed more than 130 transactions, including recapitalizations, management buy-outs and buy-ins, family successions and retirement transitions, and corporate divestitures.



Duane Donner (left) of Founders Investment Banking, onsite with James Darnell (center) of KLH Capital and Shane Daigle of Atchafalaya Measurement.



Forward this email



Try it FREE today.

SafeUnsubscribe

This email was sent to kboackle@foundersib.com by <u>ddonner@foundersib.com</u> | <u>Update Profile/Email Address</u> | Instant removal with <u>SafeUnsubscribe</u><sup>™</sup> | <u>Privacy Policy</u>. Founders Investment Banking, LLC | 2204 Lakeshore Drive | Suite 425 | Birmingham | AL | 35209-8836